Annual Report 2017

The Arizona-Sonora Desert Museum is a 501(c)(3) nonprofit organization which inspires people to live in harmony with the natural world by fostering love, appreciation, and understanding of the Sonoran Desert.

Funding and other contributions received from visitors, members, donors, program participants, sponsors, and volunteers helps us fulfill our mission and celebrate the Sonoran Desert region, thereby promoting appreciation and conservation of this diverse and beautiful land.

Printable Report (PDF)
Financial Statement

The following financial information is a condensed version of the audited financial statements as of September 30, 2017. A copy of the audited financial statements for the year ended September 30, 2017 may be obtained upon request.

Statement of Financial Position

<table>
<thead>
<tr>
<th>Assets</th>
<th>Consolidated</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,225,608</td>
</tr>
<tr>
<td>Receivables</td>
<td>$641,007</td>
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<tr>
<td>Investments</td>
<td>$9,778,651</td>
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<tr>
<td>Beneficial interest in perpetual trust</td>
<td>$138,053</td>
</tr>
<tr>
<td>Inventories</td>
<td>$222,309</td>
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<tr>
<td>Other assets</td>
<td>$445,619</td>
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<tr>
<td>Property and equipment, net</td>
<td>$14,573,737</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$27,025,054</strong></td>
</tr>
</tbody>
</table>

Liabilities

<table>
<thead>
<tr>
<th>Liabilities</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Line of credit</td>
<td>$0</td>
</tr>
</tbody>
</table>
Accounts payable $519,080
Accrued liabilities $467,622
Unearned revenue $181,875
Deferred revenue, membership dues $411,965
Capital leases payable $3,428

Total liabilities $1,583,970

Net assets
Operating $1,393,689
Other unrestricted $16,178,576
Temporarily restricted $3,705,578
Permanently restricted $4,163,241

Total net assets $25,441,084

Total liabilities and net assets $27,025,054

Operating Expenses Incurred
Collections 27%
Facilities 26%
Administration & General 15%
Conservation Education & Science 13%
Development & Membership 7%
Art Institute 7%
Exhibits, Design & Planning 2%
Guest Services 4%
100%

Source of Operating Revenues
Admissions 39%
Membership 20%
Contributions 16%
Investment & Other 7%
Concessions and Food Services 8%
Grants 3%
Support from Designated Funds 2%
Education 5%
100%

Operating Activity
Revenues and Other Support

Expenses
<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Revenues and Other Support</strong></td>
<td>$9,193,858</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$9,179,331</td>
</tr>
<tr>
<td>Change in net operating assets</td>
<td>$14,527</td>
</tr>
<tr>
<td>Net operating assets, beginning of year</td>
<td>$1,379,162</td>
</tr>
<tr>
<td>Net operating assets, end of year</td>
<td>$1,393,689</td>
</tr>
</tbody>
</table>
Revenues and Other Support

- Admissions: $3,609,460
- Concessions: $445,310
- Museum food services: $268,421
- Facilities rental: $77,365
- Membership: $1,794,477
- Contributions: $1,419,550
- Grant revenue: $254,454
- Special events, net: $162,905
- Education: $487,894
- Publications: $20,684
- Net investment gain (loss): ($8,847)
- Other: $393,033
- Support provided from designated funds: $209,000
Net assets released from donor restrictions $60,152

(Included in Contributions above)

Total Revenues and Other Support $9,193,858
Expenses

**Program Expenses:**

- Facilities: $2,370,227
- Guest Services: $335,596
- Cool Summer Nights: $23,833
- Interpretive Animal Collections: $219,708
- Raptor Free Flight: $236,145
- Botany: $555,256
- Herpetology and Invertebrate Zoology: $489,897
- Mammalogy and Ornithology: $728,863
- Publications: $16,558
- Conservation Education & Science: $1,135,709
- Exhibits, Design & Planning: $163,558
<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Collections</td>
<td>$265,233</td>
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<tr>
<td>Art Institute</td>
<td>$616,316</td>
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</tbody>
</table>

**Supporting Services:**

- Administration: $482,430
- Finance: $498,051
- Marketing: $355,570

**Fundraising:**

- Development and Membership: $686,381

**Total Expenses**

$9,179,331
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